## Coercion Strategies and Manipulations

- Forced Teaming
- Typecasting
- · Loansharking
- Too many details
- Unsolicited Promise
- · Charm and Niceness
- Discounting "NO"

- Guilt
- Gaslighting
- Only space for their needs
- · You are always wrong
- · You end up apologizing
- Everything you say is interpreted in the worst possible way
- Scapegoating

**PREPARE** 

®2021